NOMINATIONS FOR THE POSITION OF DIRECTOR

DIRECTOR NOMINATION:

Name: John J Drake

- Position: Managing Director
- Company: Drake Trailers Pty Ltd



Employment History:

Completed year 12 in 1975. Held various jobs including full time student through to 1979

Started work at Drake trailers in 1979 and continue to be employed up until current, starting as a trainee Draughtsman but worked in various roles throughout the company including Factory, Technical and Admin positions.

These included Leading Hand Fabrication, Accounts and Payroll, Design Draughtsman, Technical/Sales, Chief Designer.

I became the Owner and Managing Director of Drake Trailers P/L in 1991.

Tertiary and/or other Qualifications:

Assoc Dip Mech Eng

Previous and/or current Board experience and qualifications

Appointed to the HVIA Board of Directors May 2017 - current

How your skills and experience may benefit the Board of Directors and what ideas can you contribute to further the interests of the Heavy Vehicle industry.

I have worked for Drake Trailers for approx. 38 years, starting on the factory floor and moving throughout the company gaining experience in most positions.

My personal preference and skill set centres around engineering design and manufacturing, however I have owned Drake Trailers for over 26 years and have been able to successfully guide and grow the business into The Drake Group through various boom and bust periods.

During this time, I have gained experience in most aspects of managing and directing a SME, including strategic planning and financial management.

I also have involvement in various other business activities including Drake Collectables (Scale Model Replicas) and Sunseeker East Coast (Luxury Motor Yacht Dealership).

I am interested to see the Road Transport Manufacturing sector flourish and believe that my experience will be of benefit to the board.

NATIONAL OFFICE

2/115 Bluestone Circuit, Seventeen Mile Rocks, Queensland 4073 | PO Box 3080, Darra, Queensland 4076 07 3376 6266 | www.hvia.asn.au | hvia@hvia.asn.au | ABN 66 009 819 756

DIRECTOR NOMINATION:

Name: Anthony (Tony) J Clark

Position: Chief Executive Officer

Company: National Transport Insurance



Employment History:

2007 April – ContinuingNational Transport Insurance, CEO2005–2007 MarchNational Transport Insurance, General Manager Insurance Operations2001–2005National Transport Insurance- Queensland, National Operations Manager - Claims

Tertiary and/or other Qualifications:

1997 Swinburne University - Melbourne Master of Business Administration
2003 – Melbourne Business School Mt Eliza – Strategic Leadership: The Transformational Process.
2006 – ANZIIF Fellow
2007 – Melbourne Business School Mt Eliza – Strategic Marketing – Customer loyalty.
2011 – University of South Australia - Master of Advanced Business Practice

Previous and/or current Board experience and qualifications

Fellow Australian Institute of Management Fellow ANZIIF & Certified Insurance Professional. Graduate of the Australian Institute of Company Directors. Chair Logistic Safety Systems

How your skills and experience may benefit the Board of Directors and what ideas can you contribute to further the interests of the Heavy Vehicle industry.

I have extensive skills and experience at a board level over the last 14 years working with the board of National Transport insurance as CEO and recently have the confidence of my board to be nominated as the Chair of Logistic Safety Systems.

In my role I have developed an extremely high performing diverse team with leadership and strategic capabilities that have delivered exceptional customer, engagement and financial results. We have again been recognised as an Australia and New Zealand best employer by AON Hewitt.

Insurance is a heavily regulated industry where governance, legal and risk management are keys to a successful business, in fact it is just a ticket to the game, get it wrong and you are out of business. We are completing 18 specific compliance projects and are leading the industry in timeliness and sign off by the regulators.

Beside strategic, leadership and financial capabilities in a regulated environment I would hope to bring to the HVIA board the view from a significant customer segment, the insurance industry.